



City of Ankeny Fire Department  
Deputy Chief Frank Prowant  
410 West 1<sup>st</sup> Street  
Ankeny, Iowa 50023

March 5, 2020

Deputy Chief Prowant,

Thank you for allowing North Central Emergency Vehicles and Braun Ambulances the opportunity to provide a proposal for your next ambulance.

We are very interested in continuing to earn your business and trust.

#### **Braun Ambulances**

As you know, Braun has been building ambulances for over 46 years under the same family name and with the same family values and mission.

Braun's "Solid Body" construction is unique to the industry. While most ambulance manufacturers use extrusions, Braun is one module integrated together and fully welded. This process adds strength while reducing weight. Reducing weight improves available payload and increases fuel efficiency. Added strength improves safety and is proven through active third-party testing. To note: "Braun Industries has been on the leading edge of ambulance safety. First, we defied standards in roof and side load testing; our module exceeded the required load capacity by 300%. Then, we made history in March 2016 by conducting the industry's first ambulance rollover crash test. Shortly thereafter, we took the same ambulance through a side impact crash test and then a rollover test, seeking to replicate a real-world accident scenario. Today, we remain the only ambulance manufacturer to hit an ambulance and then roll it. Our ambulance models are fully compliant with Change Notice 12 and the most recent ambulance safety standards to include CAAS – GVS 2.0 and NFPA – 1917".

#### **Ambulance Proposal:**

Braun Ambulance – North Central Emergency Vehicles (Distributor)  
2020 Ford F 450 Diesel 4 x 4 "Chassis" with Type I Braun Chief XL Conversion

Ambulance HGAC Price:                   \$ 304,210.00  
(Does not include computer/radio requirements)

Less Ford GPC                               - \$ 4,200.00

**TOTAL - Delivered                       \$ 300,010.00**

Delivery time shall be 255 days from signed contract.  
This quote shall be honored until March 31<sup>st</sup> at 3:30 PM

Thank you.  
Respectfully,

*David B. Cole*  
Iowa Sales Rep

*Client satisfaction is our number one priority, we ask you to give us the chance to prove it.*